# **ISARALLY** CELEBRATION **NASHVILLE**

# Be a Part of Global Celebration 2018!

**THIS IS YOUR CHANCE TO EARN A TRIP TO NASHVILLE** – Music City, U.S.A. – for Global Celebration 2018, the biggest and most exciting Isagenix event to date! Do you have what it takes to build and lead a new team of Isagenix Associates to victory?

# What You Win:

- Round trip economy ticket from Hong Kong to Nashville
- Ground transportation to the hotel
- 5 Nights Twin Share Accommodation
- Celebration Ticket

# IMPORTANT DATES

# Registration Period:

26 February 2018 – 18 March 2018

Contest Period: - 26 February 2018 3 June 2018

Trip Dates: 4 - 9 August 2018







# How the Rally Works:

You can earn a trip to Nashville by building and strengthening your business through volume produced by all **NEW 4-Level Personally Enrolled Team** members (4PET) who enroll during the contest period.

#### 1. CREATE YOUR TEAM

Teams can have two Directors or above per team. Each team can have a maximum of 4 team members. All 4 members of a winning team may qualify for a spot if they meet the minimum individual 4PET 7,000 BV qualification.

#### 2. EARN POINTS

Help new Customers and Associates join Isagenix and grow your 4PET.

#### 3. QUALIFY FOR YOUR SPOT

The top 3 teams whose combined 4PET generates the most volume during the contest period will win the prize! To claim your place on the trip, you must reach the minimum 4PET 7,000 BV as a member of a winning team. Additionally, the Top 10 individuals from North Asia (Hong Kong and Taiwan) with the highest BV generated by 4PET will also qualify for the price.

## **Building Your 4PET**

To participate in the Rally, you will need to build your business by enrolling new 4PET members. Here's how it works: you enroll a new Associate (1PET), who enrolls a new Associate (2PET), who enrolls a new Associate (3PET), who enrolls a new Associate (4PET). Any of your personally enrolled team members who were enrolled prior to the start of the Rally are off limits – these must be completely new enrollments. (See FAQs for additional details).

## **Additional Rally Rules**

- The top 3 teams in Hong Kong and TaiWan will win the trip.
- In order to qualify for a winning spot, you and your new 4PET must produce a combined minimum of 7,000 BV. Even though you may be ranked in the top 3 teams, you will not be eligible to win unless you reach this minimum threshold.
- Members must enroll a minimum of 6 new people during the contest period.
- No single member of your new 4PET may contribute more than 75% of your total 4PET volume during the contest period.





# **Frequently Asked Questions**

#### How do I register?

Registration is from 26 February 2018 (12:00 am E.T) to 18 March 2018 (11:59 pm E.T). Registration will not be available after this time. Log in to your Back Office, go to the "Contests & Promotions" tab and click "Register" to enter all details.

#### Who can I have on my Team?

You can have a mix of Associates, Consultants, Managers, Directors, and Executives on your team totaling a maximum of 4 members. At the time of registration only two team members may be a Director or Executive. Team members do not have to be members of your organization. Points are cumulative, and it is best to fill all 4 spots on your team to accumulate maximum points. All 4 team members may qualify if they achieve their individual 7,000 BV in their 4 PET.

#### Does each Team need a Team Leader?

Yes, the Team Leader is responsible for team creation, conference call updates, creating weekly goals, and also facilitating team communication. The Team Leader also serves as the main point of contact for all IsaRally updates from Isagenix Corporate.

#### Can the Teams be changed?

You cannot add or replace any team members after the registration period has closed. A team member may opt to permanently withdraw from a team by contacting Customer Care, however they cannot be replaced. Team Leaders have the ability to make team changes in their Back Office.

#### What is a 4PET?

4PET stands for 4-level personally enrolled team.

#### **4PET Example**

You enroll Barb and Sam. Barb enrolls Mary and Sarah. Sarah enrolls Tom. Tom enrolls Stacy.



LEFT TEAM

YOU

As a leader, your 4PET may already be large. Refer to your Back Office, reports for details about your Personally-Enrolled Team.

Success in this challenge is all about the power of duplication! Link arms with 3 team members to generate the most volume in the contest period.



**RIGHT TEAM** 



**Do new enrollments made by my current 4PET in the contest period count toward my qualification?** No, each member starts with a brand new 4PET at the time of the contest.

#### Example of Building Your New 4PET

Building on the previous example, Barb, Sam, Sarah, Tom, and Stacy were previously enrolled before the contest began, so they do not count towards your qualification. Although, Bob was enrolled by Mary after the contest began, he still would not count towards your qualification because Mary was previously enrolled. To create qualifying volume in the contest, you enroll James as a personally enrolled team member. James enrolls Ann. Ann enrolls TJ. TJ enrolls Katie. All of the volume generated by these members during the contest will count towards your qualifying volume.

LEVEL	First	Second	Third	Fourth
TEAM MEMBER	James	Ann		Katie



#### When can I get started building my 4PET and accruing BV?

BV for your new 4PET accrues from 26 February 2018 to 3 June 2018. BV accrues cumulatively during the contest period. New Associates you enroll must be quality enrollments; each new Associate must:

- Be 18 years or older.
- Be a citizen or tax-paying resident of their home market.
- Have paid their own membership fee on the Isagenix website.
- Have met all other enrollment criteria in the Policies and Procedures.

#### How can I keep track of my 4PET BV?

BV generated by your 4PET will be conveniently displayed in your IsaRally individual report in your Back Office. You can view the report by visiting the "Reports" section under "Business."

#### How do product returns affect my BV total?

Any product returns will be deducted from your overall BV total after a return order is received by our returns warehouse and processed at the Isagenix Corporate Office.

#### What if one of my 4PET members is in an international market?

As long as you have your International Sponsorship, all BV in 4PET will be counted regardless of the enrolling country. For more information about International Sponsorships, please visit IsagenixBusiness.com.

#### What if my account is under compliance review?

Compliance matters will affect your eligibility to participate in IsaRally and may lead to immediate disqualification from the contest. If your account is under compliance review at any time during the contest and you are found to be acting in a noncompliant manner, or in a manner which Isagenix believes does not fit in the spirit of the contest, you may be disqualified from the contest.





#### If I finish in the top 3 and have reached the minimum BV threshold, how can I claim my prize?

The top 3 winners will be announced in the month after the contest closes. One prize per winning account will be awarded, which includes airfare, accommodations, hotel transfers and other activities. (See "PRIZE" section in this flyer.) We recommend making sure your schedule is clear for 4 August to 9 Aug 2018. The prize is nontransferable and no cash equivalents will be given if the winner(s) cannot attend. All winners must depart with the group booking. Please contact Customer Service HK at 2779 0222 with any travel queries.

#### Do Customers and Associates count toward my new 4PET volume?

Yes, any new 4PET enrollments of Customers or Associates will count toward the IsaRally volume requirement.





# **Terms and Conditions:**

- Open to active Associates in Hong Kong and Taiwan.
- Participation constitutes your full and unconditional agreement to these terms and conditions and any promotion rules, FAQ, posted guidelines, and the decisions of Isagenix, which are final and binding in all matters related to the contest.
- Prize is not transferrable, nonrefundable, and cannot be redeemed for cash value.
- Economy airfare for contest winners will be paid for by Isagenix. Guests must fund own airfare. Contest winners plus guests must have a valid passport and are responsible for their own visa or ESTA for travel to the United States.
- Contest rules are subject to change.
- Isagenix reserves the right to audit, adjust, or deny any volume, compensation, recognition, or other incentives
  awarded during or as a result of this contest to ensure the spirit of the contest is achieved and that participants are
  adhering to our Policies and Procedures.
- Associate enrollments and product orders that are deemed, in the sole discretion of Isagenix, to be solely for contest advancement may not be counted in the contest.
- All Members are subject to standard compliance reviews both during and after the close of the contest; prizes may be withdrawn by Isagenix at any time. Outstanding compliance matters will affect eligibility for the final prize.
- Any person who attempts to manipulate the Compensation Plan or the contest, or who otherwise attempts to circumvent the rules, forfeits any and all rights to receive any prize and will be disqualified from the contest.
- Rewards may be recouped in the event of refunds of product sales used to qualify for the contest.
- Winners may be responsible for additional expenses incurred during the trip that are not expressly stated in the prize package. This may include, but is not limited to, food and beverage, entertainment, laundry services, ground transportation apart from what is provided in the prize package, etc.
- The prize package may be considered taxable income and winners may be responsible for any and all relevant taxes incurred from this trip. Please consult your financial adviser for more details.
- Winners may be required to execute a prize acceptance agreement and release prior to receipt of any prize under the contest. Failure to return such agreement within a reasonable time, as designated by Isagenix, will result in disqualification and forfeiture of the applicable prize.

